

Ames, Iowa, May 26, 1909.

Dear Doctor Storms:

I am submitting herewith a report from Professor Holden on the extension work and recommendations for apportionment of the fund for current expenses and for salaries for the coming year. We have been over these matters quite carefully, and I recommend the approval of this report, except that the salaries for positions where the men are not named be considered not definitely fixed by this action. It may be necessary to pay higher salaries than indicated in some instances, and it is quite probable that men can be secured for lower salaries in other instances. It is also the intention that the arrangement concerning the members of the staff whose names are inserted in brackets ~~is~~ <sup>be</sup> provisional, and that definite recommendations will be brought to the Board later. The amount of money necessary for this work, however, will probably not vary materially from the amounts recommended. I shall later submit a more extended report concerning the several lines of extension work during the past year.

Very truly yours,

Dr. A. B. Storms,  
College.

*C. F. Curtis*



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CFC-S



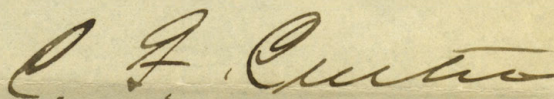
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CFC-S



Prof. C. F. Curtiss,

Dean, College of Agriculture,

Ames, Iowa.

Dear Professor Curtiss:

There will be on hand July 1st, 1909 a credit balance of approximately \$6050.00. Adding one half of this to the annual appropriation of \$32000.00, there will be available for Extension work the year ending June 30, 1910, \$35025.00.

The following recommendations regarding the use of these funds for the coming year are in accordance with the plans worked out in conference with yourself and the heads of the various Departments especially concerned.

| Heading<br>or Name<br>of Fund               | Amt. Appro-<br>priated to<br>June 30-09 | Amt. used<br>to<br>May 1-09 | Amt on<br>hand<br>May 1-09 | Amt needed<br>to<br>June 30-09 | Credits | Recommended<br>for fiscal<br>year end-<br>ing June<br>30-10. |
|---|---|-----------------------------|----------------------------|--------------------------------|---------|--|
| Salary<br>Fund                              | 15948.94                                | 12882.34                    | 3066.60                    | 2066.60                        | 1000.00 | 22948.32 ✓   |
| Steno.<br>Fund                              | 2070.00                                 | 1690.93                     | 379.07                     | 379.07                         |         | 2200.00  |
| Trav.<br>Exp.                               | 1300.00                                 | 1159.67                     | 140.33                     | 140.33                         |         | 11600.00   |
| Stat'y<br>& Post.                           | 2200.00                                 | 1794.44                     | 405.56                     | 250.00                         | 155.56  | 1700.00  |
| Ptg. Bulle-<br>tins, Post<br>on same        | 1000.00                                 | 910.00                      | 90.00                      | 90.00                          |         | 1700.00  |
| Charts,<br>maps, pho-<br>tos, sup-<br>plies | 1300.00                                 | 853.47                      | 446.53                     | 300.00                         | 146.53  | 1800.00  |
| State<br>Fair                               | 224.41                                  | 224.41                      |                            |                                |         | 333.33   |
| Weed her-<br>bariums                        | 2326.23                                 | 2326.23                     |                            |                                |         |  |
| Add'l of-<br>fice help                      | 1260.00                                 | 785.80                      | 474.20                     | 374.20                         | 100.00  | 1000.00  |
| Add'l out-<br>side help                     |   |                             |                            |                                |         | 1000.00  |
| Per diem                                    | 200.00                                  | 127.00                      |                            |                                | 73.00   |  |
| Furniture                                   | 214.35                                  | 214.35                      |                            |                                |         |  |
| Room for<br>Seed                            | 57.11                                   | 57.11                       |                            |                                |         |  |
| Books                                       | 25.00                                   | 6.13                        | 18.87                      |                                | 18.87   | 25.00  |
| Emergen-<br>cy                              |   |                             |                            |                                |         | 568.35 ✓   |

Total 28126.04 23031.88 5021.16 3600.20 1493.96 35025.00

Annual Appropriation  
Balance from last year

Amount used this year

Total

Balance on hand

27000.00  
5682.00  
32682.00  
26632.00  
6050.00



AGRICULTURAL EXTENSION STAFF.  
1909-1910.

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| Position                                       | Name   | Present Salary | Recommended Rate         | Salary Total         |
|--|--|----------------|--------------------------|----------------------|
| Supt   | P. G. Holden                                 | \$3200.00      | \$3200.00                | \$3200.00            |
| Schools  | A. V. Storm                                  | 2200.00        | 2400.00                  | 1866.66              |
| Soils  | A. H. Snyder                                 | 1700.00        | 1900.00                  | 1866.66              |
| A. H.  | R. K. Bliss                                  | 1500.00        | 1700.00                  | 1666.66              |
| Dom Sci  | Edith G. Charlton                            | 1000.00        | 8 mos \$1300.00 pr. year | 766.66               |
| " "  | Neale S. Knowles                             | 1000.00        | 1300.00                  | 1250.00              |
| Hort   | G. R. Bliss                                  | 1000.00        | 1200.00                  | 1166.66              |
| Farm Crops                                     | -----  | 800.00         | 1500.00                  | 1250.00              |
| " "  | -----  | -----          | 1500.00                  | 1250.00              |
| Asst Schools                                   | -----  | -----          | 1000.00                  | 833.34               |
| " "  | Lura Phillips                                | -----          | 8 mos 80.00              | 640.00               |
| A. H.  | L. E. Troeger                                | 1500.00        | 1500.00                  | 1250.00              |
| Dairy  | <i>H. F. Leitch</i>                          | 1200.00        | 1000.00                  | 833.34               |
| <i>Dairy</i>                                   | <i>C. R. Bush</i>                            | -----          | 2000.00                  | 1666.66              |
| Secy   | G. E. Stayner                                | 1000.00        | 1100.00                  | 1083.34              |
| Asst Dairy                                     | <i>W. Merrill</i><br>(Marsh test)            | -----          | 12 mos 60.00             | 720.00               |
| " "  | (Dairy test Ass'n)                           | -----          | 5 mos 60.00              | 300.00               |
| Asst Soils                                     | (E. L. Stewart)                              | -----          | 3 mos 75.00              | 225.00               |
| " A. H.  | (Probably<br>R. E. Drennan)                  | -----          | 3 mos 183.33             | 550.00               |
| " " "  | (Probably<br>Geo. Godfrey)                   | -----          | 3 mos 83.33              | 250.00               |
| " Dom Sci                                      | -----  | -----          | 3 mos 83.33              | 250.00               |
| " Hort & drawing charts for S. Cs. Fairs, etc. | <i>2 mos</i><br>( <i>V. A. Kirkpatrick</i> ) | -----          | 3 mos 60.00              | 180.00               |
| Asst Hort                                      | (F. C. McCall)                               | -----          | 2 mos 50.00              | 100.00               |
| Vet-Poultry & Ag Eng                           | -----  | 200.00         | -----                    | 700.00               |
|  |  |                |                          | <del>\$3096.52</del> |

# \$500.00 of A. V. Storm's salary to be paid by the College Support Fund.

φ This help to be secured as needed later.



While none of the lines of work should receive less attention than in the past, yet I think it is agreed that four phases of the work be especially emphasized in the future as follows:

1. Agriculture and Domestic Science in the schools.
- v 2. Dairying.
3. Agricultural Organizations.
4. Issuing more Extension publications such as bulletins, leaflets, etc.

The first three of these are <sup>of</sup> fundamental importance to the future of this state if we are to make the best use of our opportunities and I believe the time is now ripe for the undertaking of this work.

#### PUTTING AGRICULTURE AND DOMESTIC SCIENCE IN THE SCHOOLS.

During the past two years much has been done to develop a sentiment regarding the introduction of these subjects into the already established school system of the state. This has been done by means of lectures and demonstrations at Farmers' Institutes, Short Courses, County Picnics, and other meetings where the parents could be reached, and at Teachers' and County Superintendents' Meetings where the ~~par~~ teachers themselves could be made to realize the importance of these subjects from an educational stand point.

This work has proven successful beyond expectations.

The demand for help along these lines has been so great that every member of the Department has been called upon to assist Professor Storm and yet the demands could not all be met.

As a matter of course we must continue to take care of these requests which will increase rather than diminish as the work is pushed.

But it is imperative for us now to actually help do the thing we have been preaching the importance of doing. We must not only prepare courses suited to Rural schools, High schools and Colleges, but we must help to find fit teachers for the work, sup-



ply material in many cases such as sets of weeds, insects, apparatus, etc. We must even go farther and actually teach classes for several days at a time in certain places where the missionary value will be of greatest value in stimulating interest throughout the state.

*Small type*  
CLOSER RELATIONS WITH HIGH SCHOOLS AND INTEREST-  
ING STUDENTS IN THE COLLEGE.

President Storms has recommended that this work formerly in the hands of Professor Barrett be transferred to the Extension Department. The importance of this work to a college like ours is greater than generally supposed.

1st. Because practically all of our high school superintendents, principals and other teachers are schooled in the classic schools and colleges and naturally they influence their pupils to enter classic colleges.

2nd. There is nothing in the course of study to interest the pupil in agriculture and with comparatively few exceptions nothing to interest them in Domestic Science or Mechanics.

3rd. With the present college requirements there is no road or by-way to the college except through the high school. We must put ourselves in closer personal acquaintance with the high school teachers and pupils; we must help put industrial courses into the high schools; we must prepare teachers for this work.

In this connection it should be state that President Storms would like to have the Extension Department assist in doing some evening seminar teaching in the college during such parts of the year as will ~~not~~ interfere least with the regular extension duties. The purpose of this being to train teachers for industrial positions in high schools, denominational colleges and proprietary schools.

There is considerable additional work which naturally falls into this division of the Extension Department, such as school exhibits at County and State Fairs; also that portion of



the Junior work which is best carried on through the County Superintendents and teachers. There must be added to all of this the preparation of material for lecture and school charts and for circulars and bulletings and the answering and sending out of a large number of letters.

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ADDITIONAL HELP FOR SCHOOL WORK.

If the Department takes over the work of accrediting the high schools, of brining the merits of the college more favorable to the superintendents, principals and pupils of these high schools; of running seminar classes for teachers in the college and undertakes to actually introduce agriculture and domestic science into the schools, and it seems that the time is at hand when it is our duty to do these things, it will be necessary to add two assistants to the Public School Division, one for the entire year and the other for at least eight months during the fall and winter beginning September 1st.

DAIRYING.

Special emphasis and interest has been given to dairying by the appropriation of \$10,000.00 recently made by the legislature for this line of work. You realize better than I do the great importance of this question to both the economic and social interests of the state.

The sections of the state where dairying is carried on are more prosperous than in other sections.

The fertility of the land is better maintained.

The buildings are better.

The average returns per farm and person is greater.

The bank deposits are larger.

The people live on their own farms to a greater extent. This means better citizenship. When farmers move to town both the country and town suffer severely.



The following are probably among the best means of developing the dairy interests:

1. By Dairy Train-similar to the corn and oat trains.
2. Through Special Dairy Short Courses and in connection with the regular Short Courses.
3. Through a series of special one or two day dairy meetings.
4. By giving over 1/2 day of each Farmers' Institute to dairy subjects.
5. By organizing ~~the~~ Dairy Test Associations.
6. By encouraging the giving of premiums for the best records of dairy cows.
7. By giving greater prominence to dairying at the County Fairs.
8. By publication of dairy literature.

HELP.

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To carry forward this work it is recommended that a strong man be placed at the head of Dairy Extension to take the place of Mr H C Horneman, who resigned to accept another position at an increased salary of \$900.00 a year. It is not possible to recommend a man at this time but \$2,000.00 has been set aside for this position. I would also recommend that we secure three persons for dairy test work, one of these to have charge of the Official Dairy Tests, the other two men to have charge of the dairy test association work at Waterloo and Benson. It has been impossible to procure a man for the ~~dairy~~ official dairy testing as yet, but I am confident that within a few days I shall be able to recommend some one for this position, at a salary of approximately \$60.00 per month. It is expected that the two men in charge of dairy test association work will be supported by the members of the associations having the work done. It is possible, however, that we may be called upon to assist and somewhat in carrying part of this work, to cover any possible need in this direction, I have recommended that \$300.00 be appropriated.

#### AGRICULTURAL ORGANIZATIONS.

Without going into a discussion of this question, I will say that in my estimation, there is no line of work of so much con-



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sequence to the future of this state as the matter of proper organizations of our agricultural people and their interests. It furnishes the most efficient means for people to help themselves, and for others to help them. I believe that these organizations should be primarily for educational and social purposes, yet indirectly they will be of great economic importance. It is our purpose to push this work as much as possible the coming year.

#### EXTENSION PUBLICATION.S

It will not be necessary to make any recommendations at this time in addition to those contained in the report from the heads of the different lines of work.

#### OTHER HELP.

I would recommend that Mr L E Troeger be elected to the position in Animal Husbandry Extension work made vacant by the resignation of Mr R E Drennan and that his salary be \$1500.00 per year, his services to begin September 1st. ~~I would like to call special attention~~

I would like to call especial attention to the work of Miss Neale S Knowles and Miss Edith G Charlton in the Domestic Science Division. Their work is of an unusually high type and I have recommended that their salaries be increased to \$1300.00 from \$1000. Miss Knowles has been offered two or three other positions at a salary somewhat larger than what I am recommending, but I believe that she will remain in the work here if we can pay her the \$1300. Miss Charlton does not expect to remain in the work after March 1st, 1910. It will probably not be necessary to make special recommendations regarding the extra help such as that done by Mr Hill and others who help us for a few days or months at a time.

Respectfully submitted  
R. L. Holden



Recommendation  
of Prof. P. S. Holden  
on Extension work

May 27